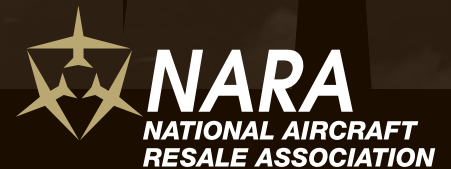


# STRENGTH IN NUMBERS

A Message to the Aviation Community



## NARA Broker/Dealer Members

Apex Aviation Corporation  
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Bell Aviation, Inc.  
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**THIS UNPRECEDENTED TIME** in the business jet market gives reason to pause and reassess our industry and its future. While many uncertainties lie ahead, there is no doubt that private aviation remains a crucial engine of business in America and the rest of the world.

Confusion in the media and on Capitol Hill have obscured the inherent virtues of private jet travel—productivity, safety and responsiveness to opportunity—but these virtues remain indelibly clear.

We applaud the superlative work that NBAA President Ed Bolen and his staff have done to get the positive side of the GA story out to legislators and the media.

NARA's leaders have also been hard at work communicating with the lending institutions that serve the aircraft market. Our members will be among the first to know as lending policies change and the credit markets become more favorable.

NARA's longstanding qualities of integrity, resourcefulness and wisdom—crucial in good times—are indispensable in challenging times like these. We have always believed that there is strength in numbers; that the shared knowledge and broad perspective of our membership allows each individual member to provide greater intelligence and insight to aircraft buyers and sellers.

These hard times will eventually pass. The pre-owned aircraft market will stabilize. No doubt, things will be different; but the smart, dedicated people of our industry will discover how to thrive in the new realities that emerge. And NARA will be leading the way, improving general aviation one aircraft transaction at a time.

***If you would like more information about NARA and its wealth of resources for aircraft buyers and sellers, visit [www.pre-ownedjets.com](http://www.pre-ownedjets.com) or call (703) 671-8273.***

## NARA Associate Members

1st Source Bank  
Advocate Consulting Legal Group, PLLC  
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Aircraft Shopper Online  
Aircraft Title Insurance Agency, Inc.  
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